# Inspiring safe learning on leading technology and OEM solutions

#### Ligra

Ligra brings its powerful mobile device management (MDM) software to Lenovo Tab M10 tablets in an OEM partnership, equipping schools with cutting-edge learning devices that are easy to administer and keeping students safe with strong security features.



## Who is Ligra?

Ligra DS srl is a multimedia and technology solution provider based in Piacenza, Italy. The company was founded in 1994, focusing on the manufacture of video screens and display devices for educational and conference segments.

Ligra has grown steadily over the years and today provides both software and software-integrated hardware solutions through three main business units: Professional Audiovisual (AV) solutions, Corporate Solutions, and Educational Solutions.



## The Challenge

More and more digital solutions are being incorporated into educational environments with each day that passes. Alongside books and blackboards, it is now common to find tablets and laptops in many classrooms. But as the use of these devices in education grows, so too does the challenge of managing and securing them.

Gianluigi Cravedi, CEO of Ligra, explains: "Everyday life can no longer ignore technology, and school is often where children encounter technology for the first time. While technology has the power to make learning much more inspiring and interactive, it also brings undeniable risks: from viruses and malware to harmful content on the internet. We have a responsibility to ensure that students experience all the benefits that technology offers, while keeping them safe from its potential harms."



Ligra aims to offer complete technology solutions that support smarter learning, while helping schools maintain the highest levels of security and control over their device estate. One of its flagship solutions for education is Chimpa MDM: mobile device management software that simplifies the process of administering, monitoring, and securing devices such as smartphones, tablets, and interactive flat panels.

To make it even easier for schools to harness Chimpa MDM—and thus increase its value proposition among educational clients—the Lenovo OEM Solutions team offered Ligra the opportunity to pre-integrate it on tablets, so users could get up and running faster. That sparked the company's search for a solution provider and a team of trusted advisors who could deliver the project end to end, equipped not only with robust hardware but with a professional service and customization too.

### Picking the perfect partner

Ligra quickly found the partner it was looking for in Lenovo. The company was convinced by Lenovo's strong reputation for reliability, as well as its many years of experience in the educational sector and the global scalability that the Lenovo OEM Solutions team was able to offer.

Cravedi recalls: "We considered several vendors, but none of them had solutions that met all our requirements nor a dedicated focus on the educational field. What we really liked about Lenovo—aside from their strong credentials in education—was that their products have a longer average lifecycle than others. This allows us to purchase the same product in multiple phases and better standardize the solutions that we offer to our end-customers."

Ligra chose the Lenovo Tab M10 as its tablet hardware of choice. The 10.1" device delivers reliable performance at a budget-friendly price, making it an ideal fit for the company. Ligra worked closely with a dedicated team from Lenovo to integrate its Chimpa MDM software on the devices, before making them available for purchase by end-customers.

#### **Hardware**

Lenovo Tab M10

#### **Software**

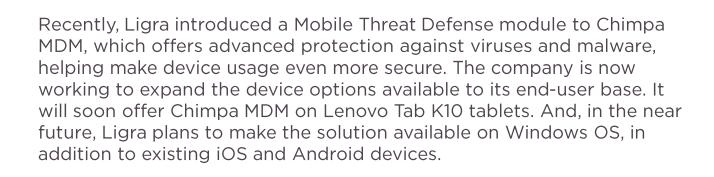
Chimpa MDM



## Easier device management, stronger security

With Chimpa MDM running on Lenovo Tab M10 tablets, schools can make use of an innovative learning support tool with complete peace of mind. The Chimpa MDM software enables secure and straightforward device administration at multiple levels.

School administrators can set general rules that apply across their institution. For example, they can ensure that during school hours or when devices are connected to the school's Wi-Fi, any non-educational apps are hidden on devices and inaccessible, even from download on mobile app stores. Likewise, teachers can control students' devices in real time in the classroom, for instance by fixing an app in the foreground, applying whitelists of accessible sites, or temporarily disabling internet connectivity to keep students focused on a task.



"It will be possible to deploy Chimpa MDM on Windows OS devices that are already in use without any data loss, in just a few clicks. This will allow our customers to adapt their installed fleets with minimal effort, opening up new opportunities for device management."

**Gianluigi Cravedi**CEO, Ligra DS

### 3

#### Results

With access to high-performing and reliable technology from a recognized provider such as Lenovo, Ligra has been able to establish firm hardware foundations for its solution offering. And beyond solid hardware, Ligra has also found a trusted partner in Lenovo.

According to Cravedi: "With Lenovo, we have the support of a reliable partner who puts all their knowledge and skills at our disposal. They have been instrumental in helping us develop a unique and useful OEM solution. Lenovo also knows the market dynamics in this sector and, in turn, is well-known and trusted by customers, which adds credibility to our offering."

That reputation for excellence shines through in Ligra's solution. The company has received positive feedback from users, who find the solution easy to use and enjoy greater peace of mind, knowing that their devices are properly managed and protected from threats.



Industry-leading partner



All-in-one solution



Safer studies

## Why Lenovo?

Cravedi says: "I absolutely recommend Lenovo based on their wide range of products and their expertise in developing solutions that are in step with the times. But I recommend them even more as a dedicated partner to OEMs.

"The Lenovo team has been nothing short of excellent at supporting us at every stage of this project, from design to after-sales. We have benefitted hugely from their experience, knowledge, and support. We look forward to building on this partnership to shape better technology-lead experiences for all our customers in education and beyond."



### How do you keep students safe?

Offering schools a secure, all-in-one learning platform with Chimpa MDM pre-integrated on Lenovo tablets.

**Explore Lenovo OEM Solutions**