

Financial Markets

# Bringing innovative financing solutions to **more customers**

## FEHORIZON Leasing

To support its growing financing business, FEHORIZON Leasing replatformed its mission-critical applications to a hyperconverged infrastructure (HCI) from Lenovo and VMware by Broadcom—boosting scalability, simplifying management, and improving cost-efficiency.

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**vmware**<sup>®</sup>  
by **Broadcom**



**Lenovo**

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## Who is FEHORIZON Leasing?

FEHORIZON Leasing is a leading player in China's financial leasing service sector, comprising the subsidiaries International Far Eastern Leasing Co., Ltd., Far East Horizon (Tianjin) Financial Leasing Co., Ltd., and Far East Horizon Financial Leasing (Guangdong) Co., Ltd.

Serving a broad range of industries including utilities, healthcare, construction, and chemical engineering, FEHORIZON Leasing empowers customers to introduce advanced equipment and technologies to improve productivity and efficiency.



远东宏信  
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# The Challenge

FEHORIZON Leasing aims to supercharge business development for companies across China. To achieve this goal, the company is continuously innovating and expanding its service offering. FEHORIZON Leasing's business applications are vital to underpin these services—and as the company grew, so did demand for its digital systems.

Sun XiaoMing, IT Director at FEHORIZON Leasing, says: “In the past, we hosted our mission-critical business systems on virtual machines running on server and storage platforms from a number of different vendors. Because we had built up our IT infrastructure gradually over the years, we found ourselves in a situation where we had a large number of different systems to manage and maintain—adding significantly to the cost and complexity of IT management.”

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“Our previous IT infrastructure presented a number of challenges. Data storage for our virtualized systems was sprawling and complex, and we constantly had to make manual adjustments to free up space for our applications. To solve these challenges, we looked for a new IT platform to support our growing business.”

**Sun XiaoMing**

IT Director, FEHORIZON Leasing

# Building on **HCI**

After reviewing solutions from several vendors, FEHORIZON Leasing selected a hyperconverged infrastructure (HCI) from Lenovo and VMware by Broadcom as the foundation for its mission-critical business systems.

Based on high-performance Lenovo ThinkAgile VX 7000 Series Integrated Systems running VMware vSAN™, this industry-leading HCI solution leverages the VMware vSphere® hypervisor to deliver compute, storage, and management in a tightly integrated software stack. FEHORIZON Leasing can orchestrate its resources from a central point of control using the Lenovo SDI Management Platform.

## **Hardware**

Lenovo ThinkAgile VX 7000 Series

## **Software**

Lenovo SDI Management Platform  
VMware vSAN™  
VMware vSphere®

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“We considered various infrastructure possibilities, including the public cloud—but ultimately, we determined that an on-premises HCI solution was the optimal balance of performance, cost, manageability, and scalability. By migrating our 800 virtual machines to the Lenovo and VMware solution, we’ve modernized and streamlined our IT infrastructure.”

**Sun XiaoMing**

IT Director, FEHORIZON Leasing

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## Results

Through its work with Lenovo and VMware, FEHORIZON Leasing has replaced its scattered, heterogeneous IT infrastructure with a central HCI platform—offering the company room to grow.

Sun XiaoMing comments: “In the past, we had to watch our storage like a hawk to make sure there was sufficient headroom for our ever-growing business data. Today, we can manage all our storage resources as a single, virtual pool—and scaling out is as simple as plugging a new drive into our Lenovo ThinkAgile VX Series Integrated Systems.”

- ✓ Boosts scalability
- ✓ Simplifies management
- ✓ Improves cost-efficiency

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“Thanks to our Lenovo and VMware HCI solution, we have peace of mind that our mission-critical systems are running on a scalable and reliable platform.”

**Sun XiaoMing**

IT Director, FEHORIZON Leasing



# Why **Lenovo**?

FEHORIZON Leasing was convinced that the Lenovo and VMware solution would be easy to deploy and straightforward to manage and scale.

“When we evaluated the capabilities of the HCI solution, one thing that stood out to us was the simplicity of hardware and software management,” recalls Sun XiaoMing. “Our previous infrastructure was extremely time-consuming to maintain, but our Lenovo and VMware HCI solution is far easier to manage. As a result, we’re free to spend more time planning for the future—including building a new disaster recovery system to help protect our business data.”



# How can businesses rationalize their IT landscapes?

FEHORIZON Leasing replaces scattered servers and storage with a unified hyperconverged infrastructure from Lenovo and VMware.

[Explore Lenovo ThinkAgile VX Series](#)

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